

GREENCELLS AND DESAY FORM STRATEGIC ALLIANCE FOR BATTERY STORAGE IN EUROPE

Saarbrücken, 16 June 2026 - Greencells Group, one of Europe's leading EPC providers for utility-scale solar power plants, and Desay ESS, a leading Tier-1 manufacturer of energy storage systems, are entering into a strategic alliance.

Together, the partners will offer and deliver turnkey battery energy storage projects (BESS) across Europe, both as standalone large-scale storage and co-located with photovoltaics. Greencells contributes its EPC expertise with its own in-house construction team and is responsible for engineering, procurement, construction, grid connection, commissioning and long-term operations. Desay supplies its liquid-cooled battery systems as a manufacturer, including proprietary cell production, power electronics and energy management software (EMS). Desay's proprietary Active Safety AI cell technology monitors temperature and pressure inside each individual battery cell in real time, proactively identifying potential safety risks before they occur. This gives the alliance one of the deepest value chains in the European BESS market.

The partnership addresses one of the key challenges in the European storage market. Demand for battery energy storage systems is growing rapidly across Europe and already exceeds available supply. Manufacturers are reporting extended lead times, slowing project delivery for developers and utilities across the continent. This is exactly where the alliance comes in. Everything from a single source, from BESS technology to the turnkey installation.

Unlike pure component partnerships, the Greencells-Desay alliance covers the entire project lifecycle on a turnkey basis. For clients, this means a single point of contact from initial planning through to ongoing operations and maintenance, with a secured supply chain and competitive pricing.

“With this strategic alliance, we are creating a powerful combination for the European storage market,” said Fabian Herr, CEO of Greencells Group. “Greencells brings longstanding experience in project delivery along with its own assembly team and comprehensive EPC capabilities. Together with Desay’s proprietary cell manufacturing, industrial production capacity and proven technology, we can now offer our clients turnkey BESS solutions in the large-scale storage segment, with the highest quality standards and a secured supply chain.”

“From our perspective, this cooperation represents more than a project opportunity; it marks the beginning of a long-term strategic relationship. By combining Desay ESS’s vertically integrated energy storage capabilities, advanced manufacturing expertise and technology strengths with Greencells’ EPC experience and market presence, we aim to create sustainable value for customers and contribute positively to the continued development of clean energy infrastructure across Europe and beyond,” said Jack Guo, Senior Vice President and General Manager of Desay ESS.



ABOUT GREENCELLS GROUP:

Greencells Group, headquartered in Saarbrücken, Germany, is an international EPC provider specialising in the construction and maintenance of utility-scale solar power plants and battery energy storage systems.

Founded in 2009, the company is a pioneer in the renewable energy sector and is actively driving the expansion of clean energy infrastructure across Europe.

Greencells delivers turnkey solar power plants and battery storage systems, as standalone large-scale storage or co-located with photovoltaics. Its service portfolio covers engineering, procurement, installation by its in-house assembly team, commissioning, operations and maintenance.

With over 4.1 GWp of installed capacity worldwide and more than 400 employees, the company is one of the largest EPC providers for utility-scale renewable energy installations in Europe.

ABOUT DESAY ESS:

Desay ESS, a subsidiary of Desay Battery, is a vertically integrated energy storage solutions provider spanning energy storage cell research and development, system integration and intelligent manufacturing. Recognised by BloombergNEF (BNEF) as a Tier 1 Energy Storage Manufacturer, Desay combines advanced technology capabilities with global market experience to deliver reliable and scalable energy solutions across diverse applications.

Building on more than two decades of expertise in power management and battery system integration, Desay ESS delivers customised energy storage solutions supporting residential, commercial and industrial, utility-scale and data centre applications.

Supported by dedicated manufacturing and R&D facilities, including energy storage cell production in Changsha and system integration and intelligent assembly operations in Huizhou, Desay ESS integrates advanced manufacturing, BMS, EMS and system design capabilities to provide comprehensive end-to-end solutions for customers worldwide.



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